



# CONNECTIVITY ADVANCE MARITIME

## KEY FEATURES

- Fully flexible on-demand services
- Multi-regional or global coverage
- Mobile reliability
- Dynamic service plans
- 100% Indirect distribution via certified partners

## TYPICAL USE CASES

- Merchant shipping
- Cruise & Ferry
- Yachting
- Offshore

## UNRESTRICTED MARITIME CONNECTIVITY

**The introduction of digital tools and technology has introduced a better way to work for logistics operations around the world. However, the mobile and remote nature of the maritime industry has prevented the benefits of these innovations for many years - until now.**

The maritime industry often deals with large data requirements for consumer consumption in the most unforgiving and remote conditions. Vessels of all sizes are often poorly equipped to provide reliable voice and data solutions for crew and customers alike.

Eutelsat ADVANCE Maritime solves this challenge by providing powerful, extensive coverage for maritime services around the world. It offers total flexibility on industrial bandwidth requirements, with guaranteed performance and customised service and SLAs for VIP vessels.

Eutelsat ADVANCE enables dynamic high-end connectivity services for maritime applications. It offers vital connectivity, with reliable high-speed communications, to manage critical data and telemetry connectivity across vast coverage areas.

ADVANCE Maritime is designed to meet the connectivity needs of mobile users in the most remote areas of the world. The solution is flexible and scalable, with overlapping beams to better align with customer needs and provide network resiliency.

Available as packaged or wholesale solutions, service providers can target different maritime markets with per-ship connectivity plans, aggregated wholesale plans or SLA-based services based on needs.

ADVANCE Maritime is perfectly suited to accommodate seasonal change, both geographically and in volume demand.

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## MERCHANT SHIPPING

With an ever more challenging economic environment, shipping fleets need to optimise their running costs, increasing data rates for both operational requirements, as well as crew welfare.

ADVANCE Merchant offers resilient connectivity via satellite for global coverage. Flexible per-ship and aggregate connectivity plans are designed for solution partners serving commercial shipping and fishing markets, with SLA-based services for optimal data assurance and cost-efficiency.



## YACHTING

As a seasonal market, the yachting industry is highly competitive. The more differentiators you offer, the better your chances of securing high-value clients.

ADVANCE allows you to offer a complete luxury experience through the power of connectivity to your clients. ADVANCE Yachting provides per-ship connectivity plans for solution partners who serve VIP and yachting markets with predefined high performance and flexible VIP plans.



## CRUISE & FERRY

Providing a better passenger experience powered by connectivity is a must for clients who operate in a limited seasonal market.

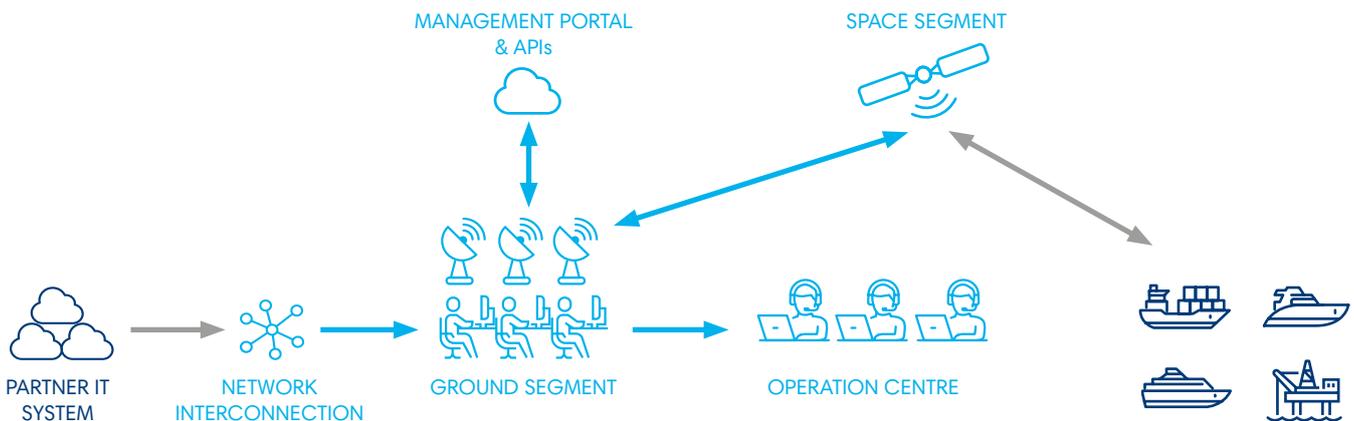
Connectivity on ferry and cruise services are fast becoming the norm. ADVANCE Cruise & Ferry ensures you deliver the most reliable service available, with high-speed focused services used on a multi-regional basis that are flexible and scalable to your needs.



## OFFSHORE

With increasing requirements for crew welfare and operational efficiency, oil & gas companies need connectivity solutions with high reliability and flexibility.

ADVANCE Offshore enables connectivity for offshore platforms, rigs, as well as supply and research vessels. We have high SLA-based connectivity plans tailored for critical communications with committed information rates for reliability.



**EUTELSAT ADVANCE:**  
HIGHLY SCALABLE AND VERSATILE CONNECTIVITY SERVICES

For further information, please contact us  
[www.eutelsat.com/enquiries](http://www.eutelsat.com/enquiries)

