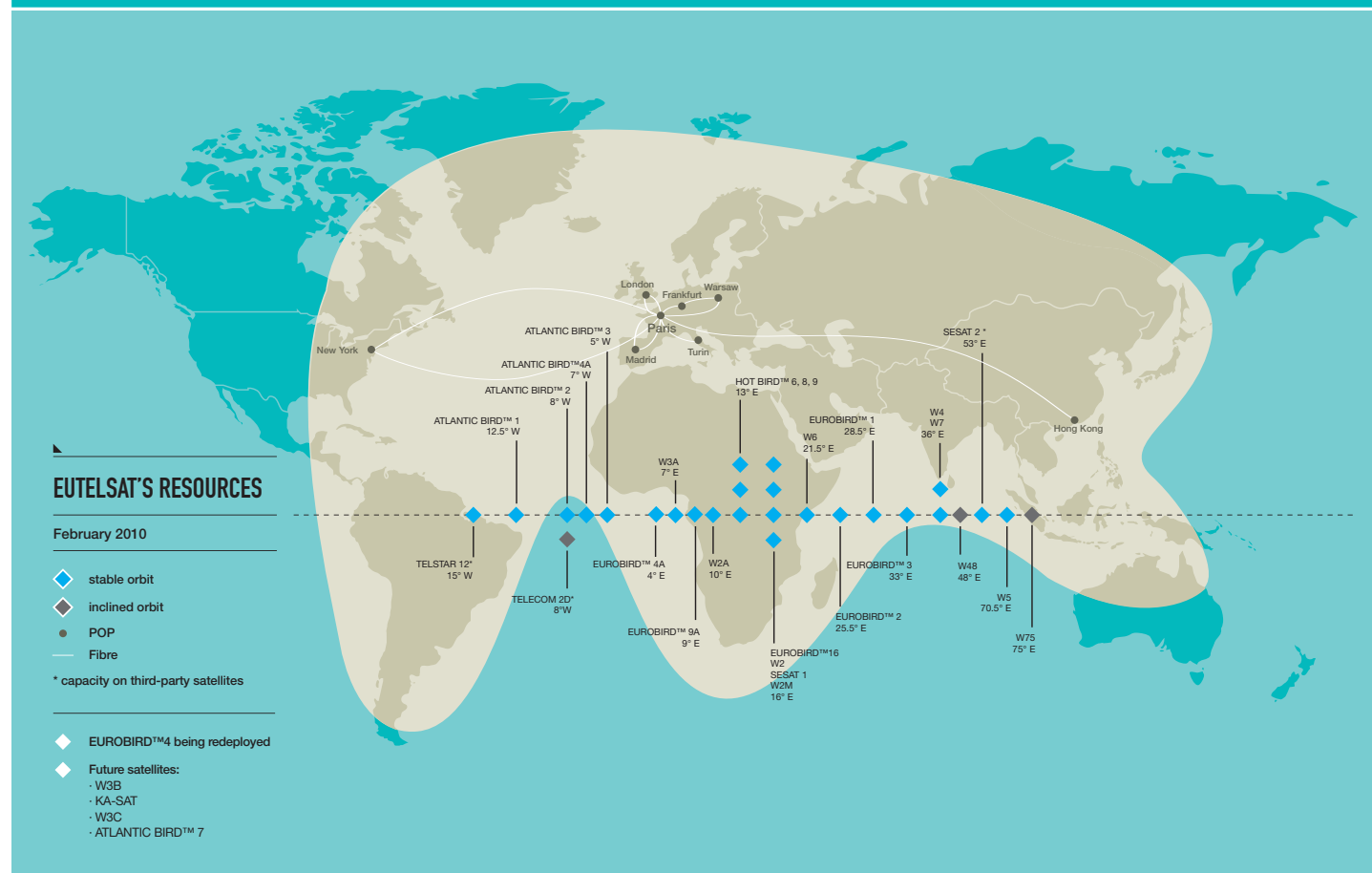


THE HYBRID NETWORK



ABOUT EUTELSAT

With capacity commercialised on 27 satellites that provide coverage over the entire European continent, as well as the Middle East, Africa, India and significant parts of Asia and the Americas, Eutelsat is one of the world's three leading satellite operators in terms of revenues.

At 30 June 2009, Eutelsat's satellites were broadcasting almost 3,300 television channels and 1,100 radio stations. More than 1,000 channels broadcast via its HOT BIRD™ video neighbourhood at 13 degrees East which serves over 123 million cable and satellite homes in Europe, the Middle East and North Africa.

The Group's satellites also serve a wide range of fixed and mobile telecommunications services, TV contribution markets, corporate networks, and broadband markets for Internet Service Providers

and for transport, maritime and in-flight markets. Eutelsat's broadband subsidiary, Skylogic, markets and operates services through teleports in France and Italy that serve enterprises, local communities, government agencies and aid organisations in Europe, Africa, Asia and the Americas. Headquartered in Paris, Eutelsat and its subsidiaries employ 615 commercial, technical and operational employees from 28 countries.

RANGE OF SOLUTIONS

- Wholesale IP Access
- Hybrid IP connectivity
- GSM Backhaul Solution
- International Voice Connectivity

CONTACT

Commercial Department:
+ 33 1 53 98 39 55

sales@eutelsat.com

Eutelsat S.A

70, rue Balard
F-75502 Paris Cedex 15 - France

www.eutelsat.com

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WHOLESALE IP ACCESS

Connect with the world



SATELLITE: KEY FOR INTERNET GROWTH IN THE MIDDLE EAST AND AFRICA

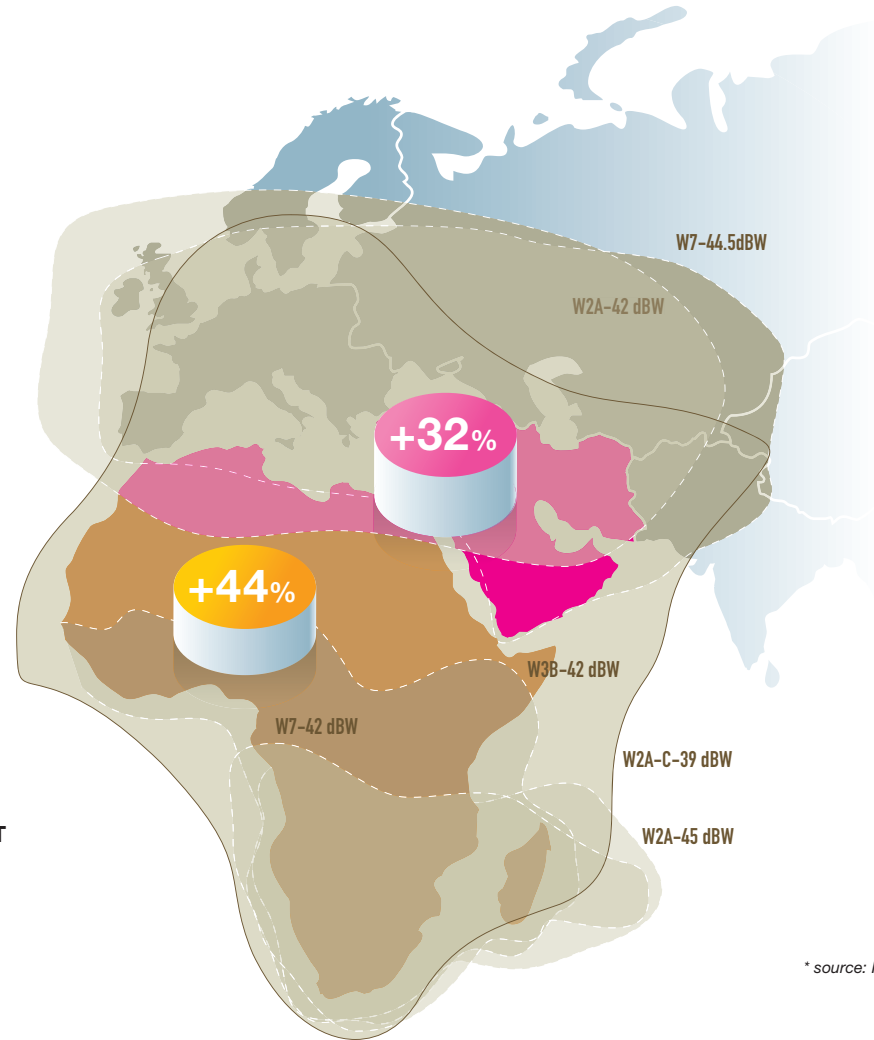
Internet access is growing fast in the Middle East and Africa

There is still a long way to go

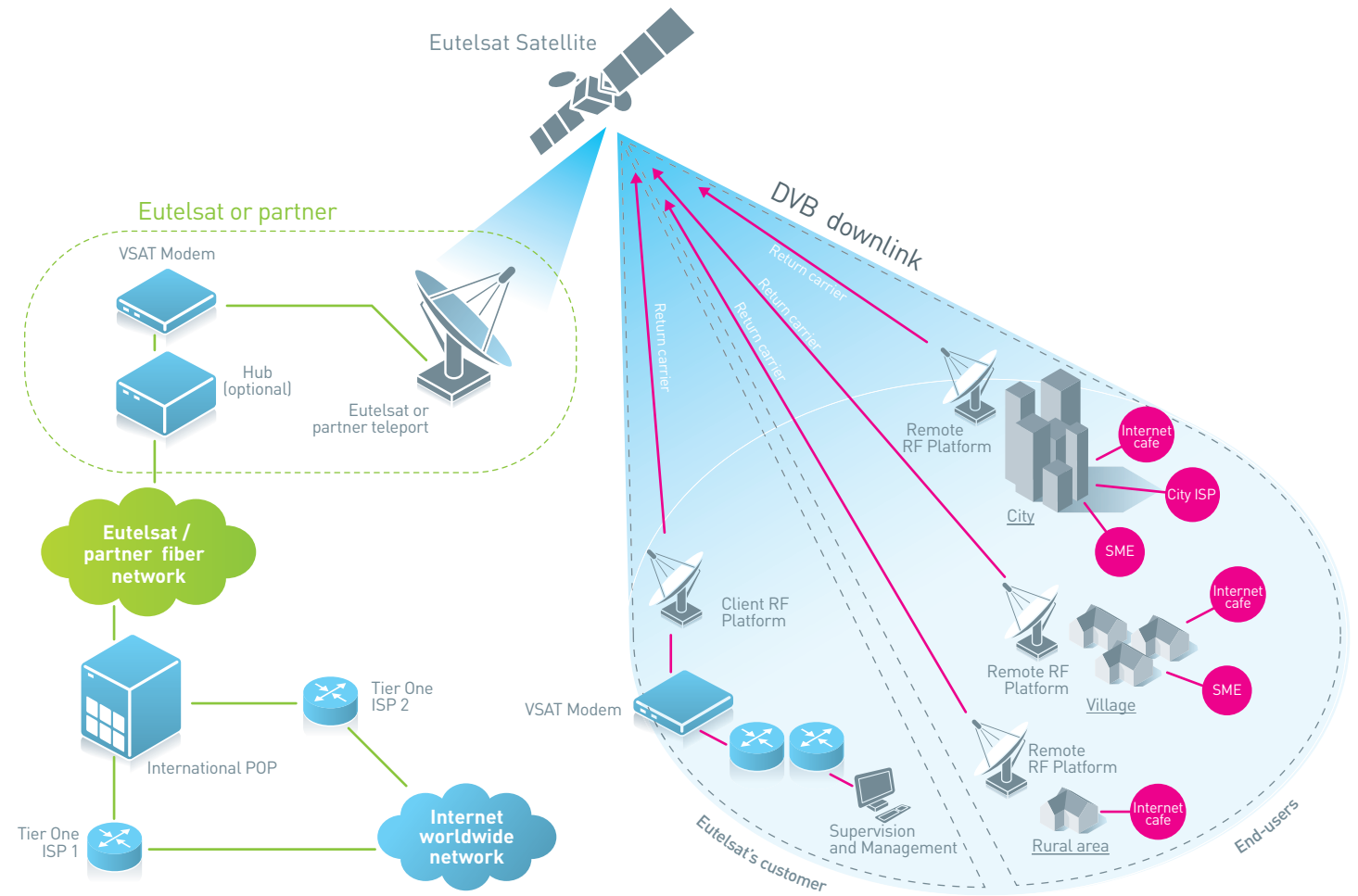
2008 internet penetration:

• 7% in Sub-Saharan Africa*

• 18% in Middle East & North Africa*



PRODUCT SPECIFICATION



EUTELSAT'S WHOLESALE IP ACCESS: TOGETHER WE CAN CLOSE THE DIGITAL DIVIDE

- **Everywhere:** connect your customers (local ISPs, Internet cafés, SMEs...) in cities, villages and rural areas
- **Direct:** Provide your customers with a seamless interface with the international IP backbone
- **Cost effective:** space segment optimisation by saturating transponders with DVB carriers
- **Fast:** satellite links established in just a few days

In 2010 and 2011, Eutelsat will be launching two new satellites, W3B and W3C, offering significantly increased capacity for the Middle East and Africa regions.

MENA and Central Asia satellite availability

- On existing satellites: ATLANTIC BIRD™ 1 at 12.5° West (European beam), ATLANTIC BIRD™ 3 at 5° West, W2A at 10° East (European beam, C-Band), W3A at 7° East, EURO BIRD™ 4 at 4° East, W5 at 70.5° East, W6 at 21.5° East, W7 at 36° East (European beam) and SESAT 2 at 53° East
- On upcoming satellites: W3B and W3C at 7° East

Africa satellite availability

- On existing satellites: W2A at 10° East (South African beam, C-band), W3A at 7° East (African beam), ATLANTIC BIRD™ 3 at 5° West (C-band), W7 at 36° East (South African beam)
- On upcoming satellites: W3B and W3C at 7° East (African beam)

Customised service

- Teleport services: Eutelsat (France, Italy) or any partner teleport
- Signal delivery to major telehouses/POP around the world (Paris, London, New York, Hong Kong, Madrid); any other POP upon request
- Housing and monitoring of customers' equipment
- State of the art space segment optimisation
- High QoS: customised SLA, 24 x 7 control center