

EUTELSAT LEADS BID WITH LOGICACMG, HISPASAT AND AENA FOR GALILEO CONCESSION

Paris, 5 December 2003

Eutelsat today announced that it has submitted a bid to the Galileo Joint Undertaking, together with LogicaCMG, Hispasat and AENA (Aeropuertos Españoles y Navegación Aérea) to run the Galileo Concession. The Galileo Joint Undertaking is managing the European Union project to develop a new advanced satellite navigation system on behalf of the European Commission (EC) and the European Space Agency (ESA). The bid responds to the first call for pre-selection for the Galileo Concession.

As leading companies in satellite communications, system integration, and air navigation these four European companies bring to the Eutelsat Consortium unique levels of expertise for meeting the full set of requirements from the Galileo Concession: relationships with industry for equipment procurement, in-orbit operation of the satellite fleet, coordination of private and public financing arrangements and development of commercial applications.

“The Eutelsat Consortium has been built to present a well balanced structure of companies with a wide expertise and recognised track record in the space and service development sectors in more than 150 countries”, declared Eutelsat CEO Giuliano Berretta. “The companies together build a powerful team to lead marketing and commercialisation of satellite navigation services, space and ground segment expertise with activities already serving up to 90 per cent of the world population. The Consortium also brings to Galileo the benefit of its members’ long-term relationships with all the major European industrial space and IT companies, Eutelsat having itself procured 30 satellites and associated launchers with a combined value of 3.5 billion euros from European industry.”

Eutelsat, as the leader in the bid, is joined by:

LogicaCMG, a global supplier of mobile telecom applications, road/rail/air/marine transport telematics, defence IT, security IT and ground infrastructure for satellite navigation and control.

Hispasat, Spain's national satellite operator with particular market focus in the Iberian Peninsula and the Americas.

The Spanish Air Navigation Service Provider, Entidad Pública Empresarial Aeropuertos Españoles y Navegación Aérea (AENA), who will serve to establish partnership relations with Europe's air traffic managers and facilitate the integration of EGNOS operations as soon as the concession agreement allows.

For more information please

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