

2023-24 (€m)

| | Average | Median | Highest | Lowest | No. Ests |
|---|---------|--------|---------|--------|----------|
| Price Target (€) | 3.7 | 3.3 | 5.5 | 1.9 | 8 |
| Video | | | | | |
| 2023-24 | 651 | 651 | 653 | 648 | 6 |
| Government Services | | | | | |
| 2023-24 | 190 | 182 | 229 | 165 | 5 |
| Fixed Connectivity | | | | | |
| 2023-24 | 215 | 218 | 227 | 204 | 5 |
| Mobile Connectivity | | | | | |
| 2023-24 | 162 | 159 | 188 | 150 | 5 |
| Total operating verticals¹ | | | | | |
| 2023-24 | 1,217 | 1,211 | 1,250 | 1,185 | 8 |
| Other Revenues | | | | | |
| 2023-24 | 1 | 1 | 4 | 0 | 8 |
| Total Revenues | | | | | |
| 2023-24 | 1,218 | 1,214 | 1,250 | 1,186 | 8 |
| Adjusted EBITDA | | | | | |
| 2023-24 | 660 | 659 | 689 | 626 | 8 |
| Margin (%) | | | | | |
| 2023-24 | 53.6% | 53.6% | 56.5% | 51.7% | 7 |
| Depreciation and Amortisation | | | | | |
| 2023-24 | -650 | -680 | -495 | -722 | 7 |
| Net income, group share | | | | | |
| 2023-24 | -150 | -110 | 40 | -327 | 7 |
| Net Cash Flow from operating activities | | | | | |
| 2023-24 | 614 | 679 | 702 | 441 | 5 |
| Cash capital expenditure | | | | | |
| 2023-24 | -628 | -627 | -620 | -641 | 7 |
| Interest and Other fees paid net of interests received | | | | | |
| 2023-24 | -114 | -118 | -80 | -132 | 6 |
| Net Debt | | | | | |
| 2023-24 | 2,610 | 2,593 | 2,778 | 2,425 | 8 |
| € / \$ rate | | | | | |
| 2023-24 | 1.08 | 1.08 | 1.10 | 1.08 | 6 |

¹ Sub total for operating verticals; sum of Video, Government Services, Mobile Connectivity and Fixed Connectivity

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 (as of 24 July 2024)
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Q4 FY 2023-24 (€m)

| | Average | Median | Highest | Lowest | No. Ests |
|--|----------------|---------------|----------------|---------------|-----------------|
| Video | 160 | 161 | 162 | 157 | 6 |
| Government Services | 58 | 55 | 81 | 44 | 5 |
| Mobile Connectivity | 52 | 49 | 77 | 40 | 5 |
| Fixed Connectivity | 65 | 66 | 75 | 52 | 5 |
| Total operating verticals¹ | 336 | 335 | 371 | 314 | 6 |
| Other Revenues | 0 | 0 | 2 | -2 | 6 |
| Total Revenues | 335 | 335 | 369 | 314 | 6 |

¹ Sub total for operating verticals; sum of Video, Government Services, Mobile Connectivity and Fixed Connectivity