DIGITAL PLATFORMS EMEA

TURNKEY SERVICES

- ightarrow Broadcast to homes
- ightarrow Turnaround
- ightarrow Tape play-out
- ightarrow Subscriber Management
- ightarrow Digital radio

TECHNICAL ADVANTAGES

- ightarrow Content sent to the EDP via optical fibre or satellite backhaul
- Encoding and encryption of images
- \rightarrow Multiplexing of content
- ightarrow Transmission to the satellite
- \rightarrow Monitoring and control 24/7
- \rightarrow Fully redundant operations (1+1)

REACH MORE TV HOMES WITH COST-EFFECTIVE ACCESS TO SATELLITE NETWORKS

WHAT IS A EUTELSAT DIGITAL PLATFORM?

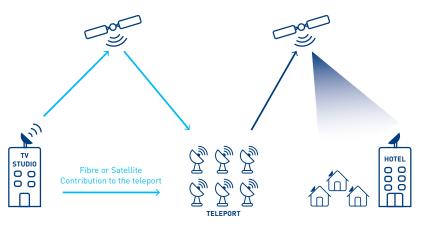
Eutelsat Digital Platforms (EDPs) enable broadcasters to reach the wide audiences available via satellite, without the need to invest in expensive multiplexing facilities.

EDPs offer cost-effective satellite hops, or contribution services, giving broadcasters access to the most economical distribution systems.

WHY CHOOSE AN EDP?

- · Facilitates satellite delivery for smaller broadcasters
- · Cost-effective access to satellite networks and turnkey services
- · No investment required in multiplexing facilities
- Flexible bit-rate options for different content types
- Fibre/satellite contribution from customer premises

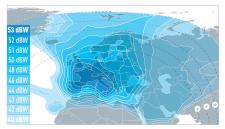
HOW DOES IT WORK?





VIDEO SERVICES

DIGITAL PLATFORMS EMEA



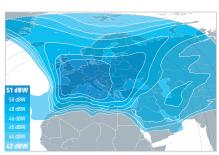
HOTBIRD widebeam coverage

EUROPE & MENA HOTBIRD at 13° East

- Deliver content from Africa to audiences in Europe and MENA
- Leading DTH, cable, IP and DTT delivery with almost 100% cable and IPTV penetration
- Reaching 135 million households
- Video neighbourhood with the highest linguistic diversity of channels and audiences

EUROPE EUTELSAT 9B at 9° East

- Deliver content from Africa to audiences in Europe
- Reach 14 million TV homes at Europe's fastest growing DTH and cable hotspot
- Connect to cable head-ends across the whole of Europe



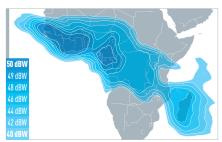
EUTELSAT 9B Ku-band widebeam downlink



EUTELSAT 8 West B Eastern Africa coverage



EUTELSAT 7B Africa coverage



EUTELSAT 16A Africa coverage

EASTERN AFRICA & MENA EUTELSAT 7WA & 8WB at 7/8° West

- Leading broadcast neighbourhood for MENA delivering 1300 TV channels to 56 million homes
- High power coverage of Eastern Africa, up to 52 dBW
- Countries covered include Ethiopia, Djibouti, Eritrea, Southern Sudan, Sudan Egypt and the Middle East

SUB-SAHARAN AFRICA EUTELSAT 7B at 7° East

- Fastest growing TV hotspot for Sub-Saharan Africa
- Over 1 million homes connected
- More than 250 TV channels, a key orbital position for pay-TV services and growing free-to-air environment

FRANCOPHONE AFRICA EUTELSAT 16A at 16° East

- Leading free-to-air broadcasting in Africa, with two-thirds of free-to-air satellite TV homes in French-speaking areas
- Reaching over 4 million TV homes in Western, Central and Austral Africa
- Growing francophone pay-TV position with platforms including Canal+ Overseas, Orange, Parabole Réunion, See Afrika and TVSAT Africa



What can we do for you? Please visit **www.eutelsat.com/enquiries**