

CONNECTIVITY

# GLOBAL MARITIME SERVICES



The introduction of digital tools and technology has enabled a better way to work for logistics operations around the world. However, the mobile and remote nature of the maritime industry has prevented the benefits of these innovations for many years - until now.

The maritime industry often deals with large data requirements for consumer consumption in the most unforgiving and remote conditions. Vessels of all sizes are often poorly equipped to provide reliable voice and data solutions for crew and customers alike.

# **EXTENSIVE, RELIABLE COVERAGE AT SEA**

Eutelsat provides global coverage via a fleet of 34 GEO and 600+ LEO satellites, backed by over 40 years of proven service to seafarers.

Eutelsat's enhanced maritime solutions, powered by high-bandwidth GEO and low-latency OneWeb LEO satellites, deliver fast, resilient, and secure connectivity to maritime operations anywhere in the world.

Our solutions provide the critical data and telemetry connectivity you need to boost operational efficiency, enhance crew welfare, and strengthen safety—no matter how remote your location. Whether you are the owner of a luxury yacht or a large fleet of commercial vessels, you can now stay connected anytime, anywhere with Eutelsat.

# KEY BENEFITS

#### → GLOBAL COVERAGE

# → ROBUST

GEO, LEO or multi-orbit solutions for exceptional performance, security and redundancy

# $\rightarrow$ FLEXIBLE

Dynamic service management tools wth wholesale and flexible packages to adapt to demand

### → RELIABLE

Proven service availability record and equipment certified for use in extreme maritime conditions

#### → AVAILABLE

Guaranteed performance SLAs, delivered and backed by an experienced and skilled team of experts 24/7

# → ANYWHERE

99.5% coverage of major shipping lanes

## COMMERCIAL AGILITY TAILORED TO YOUR NEEDS

Designed to meet the connectivity needs of mobile users, our solutions are both flexible and scalable, featuring overlapping beams that better align with customer requirements and ensure robust network resiliency.

Available as packaged or wholesale solutions, service providers can target different maritime markets with per-ship connectivity plans, aggregated wholesale plans or SLA-based services based on needs.

Our maritime services are perfectly suited to adapt to seasonal changes—both in geographic coverage and in demand volume.

# INTERNET AT SEA FOR ALL TYPES OF VESSEL



### **MERCHANT SHIPPING**

Drive efficiency and elevate performance across your fleet. Reduce operational costs, boost data throughput, and improve crew welfare—all powered by robust satellite capacity that keeps you competitive in today's demanding and commoditised maritime market.



#### **YACHTING**

Keep your customers and crew connected—anytime, anywhere. Provide seamless internet access to both VIP passengers and crew with reliable connectivity at sea. Benefit from predefined high-performance service levels, along with flexible options tailored to meet the expectations of even your most demanding guests.



#### **CRUISE & FERRY**

Elevate passenger experiences with seamless, high-speed connectivity. Gain access to the most reliable multi-regional service on the market—ensuring quests stay connected wherever they sail.



#### **OFFSHORE**

Use the connectivity you need for offshore platforms, rigs, and supply or research vessels. Our SLA-based plans are tailored to meet your mission-critical communication requirements, while our OneWeb LEO solutions ensure low-latency performance for sensitive applications.

# **TYPICAL USE CASES:**

- Ensuring consistent access to business applications for operations, safety and productivity
- Supporting crew welfare and minimising turnover
- Providing onboard services and entertainment for passengers and staff
- Optimising maritime connectivity spend season to season, ship by ship