

SECURING AFRICA'S SOVEREIGNTY AND ENSURING LONG-TERM ACCESS TO CONNECTIVITY SERVICES

EUTELSAT, THE WORLD'S ONLY MULTI-ORBIT SATELLITE OPERATOR

By combining the coverage strengths of GEO with the high throughput and low latency of LEO technology, Eutelsat's hybrid network delivers resilient, secure and scalable connectivity services anywhere in the world.

GEO
SATELLITES

31

LEO
SATELLITES

+600

DIGITAL INCLUSION

Eutelsat achieved its **Partner2Connect** commitment with the ITU **two years ahead of the 2027 deadline, connecting 1 million unserved people in sub-Saharan Africa** through its **KONNECT Wi-Fi program**. As of 30 June 2025, more than **1.3 million users were already connected via Wi-Fi** hotspots deployed across four key countries: the DRC, Côte d'Ivoire, Nigeria and Tanzania.

Powered by solar energy, these hotspots address the realities of rural Africa, ensuring continuous, sustainable and affordable connectivity, in line with Eutelsat's vision. **In 2026, a partnership with unconnected.org** launched a new deployment phase in Tanzania, with the ambition of extending this model across the continent through economically sustainable and locally driven approaches.

The new commitment with the ITU is **to connect an additional 2 million people by end 2029**, across 15,000 villages.



 eUTELSAT

EUTELSAT IN AFRICA: CONNECT, BROADCAST, DEVELOP

Video, connectivity and infrastructure service of the continent's development

For several decades, Eutelsat has supported Africa through video broadcasting, satellite connectivity and lasting local partnerships. The leading direct-to-home broadcasting operator in sub-Saharan Africa, Eutelsat is today the world's first operator to combine GEO and LEO capabilities in service of the continent. The Group supports communities, institutions, businesses and critical industries, contributing to bridging the digital divide and driving the continent's growth.

PRESENCE AND EMPLOYMENT

Eutelsat has teams in the DRC, Côte d'Ivoire, Nigeria, South Africa and Tanzania, covering commercial, technical and operational functions. Our model also relies on a local partner ecosystem, generating indirect employment and supporting skills development. The scale-up of the KONNECT Wi-Fi program has been estimated to create more than 5,000 indirect and induced jobs across some twenty African countries.

Beyond the jobs created, Eutelsat's connectivity is a powerful driver of development. By linking villages, schools and health centres, it opens access to education, healthcare, entrepreneurship and financial services, in support of inclusive and sustainable growth.



UNIQUE MULTI-ORBIT SATELLITE OPERATOR

Resilient and sovereign satellite solutions, connecting the world

 eUTELSAT

LEADER IN BROADCASTING IN AFRICA

Eutelsat is the leading direct-to-home broadcasting operator in sub-Saharan Africa. Eutelsat **supports a broad ecosystem of broadcasters and audiovisual platforms**, including Canal+ International, France Télévisions, New World TV, Parabole Réunion, Azam Media, Africa XP, BAZ, Moreplex, NOW and RCS Ghana, contributing to the distribution of local and international content at scale.

Eutelsat operates three major broadcasting hubs for Africa:

- **36° East:** The leading pay-TV hub in sub-Saharan Africa, **covering 7 million households, with over 500 TV channels, including nearly 100 in HD.**
- **16° East:** A key position for West Africa, Central Africa and French-speaking Africa, **covering more than 5 million households and 260 TV channels.**
- **7° East:** A flagship position for East Africa and English-speaking audiences, **covering 3.5 million households and 250 TV channels.**

A ROBUST INFRASTRUCTURE: RESILIENCE AND REDUNDANCY

- Guaranteed connectivity in times of crisis or conflict.
- Essential services for defence, civil protection and emergency humanitarian assistance.

Eutelsat relies on **strategic ground infrastructure** across Africa, with **teleport stations (SNP)** located in **Ghana, Senegal, Angola, South Africa and Mauritius**, as well as a new station currently being deployed in **Tanzania**, expected to be operational by end 2026. Our **points of presence (PoP)** are established in Ghana, Nigeria, Angola, South Africa and Kenya. This technical footprint strengthens service quality, proximity to priority markets and network resilience, while building on close collaboration with local stakeholders and compliance with applicable regulations.

KEY PARTNERS

Eutelsat relies on a structured ecosystem of partners:

- **Telecom operators:** Orange, MTN, Airtel, etc.
- **Pan-African ISPs:** Paratus, MStelcom, ISAT, Liquid Telecom, QKON, Nec Xon, Comsys, etc.

A MULTI-ORBIT SATELLITE FLEET: CONNECTIVITY FOR ALL

Combining the strengths of its GEO and LEO networks, Eutelsat offers the best of both technologies in terms of coverage and performance. True complements to terrestrial networks, its two solutions, EUTELSAT KONNECT (GEO), for reliable and affordable broadband access, and the OneWeb constellation (LEO), with low latency and high resilience, connect households, rural communities, schools, health centres, businesses, administrations, government services and mobile users, including in areas beyond the reach of terrestrial networks.

